

## Which product is right for your clients? QuickBooks 2005 vs Sage comparison

	QuickBooks Regular 2005	Sage Instant Accounts v10	QuickBooks Pro 2005	Sage Instant Accounts Plus v10	QuickBooks Accountant 2005	Sage Line 50 Accountant v11	Sage Line 50 Accountant Plus v11	
<b>Product Price - single user</b>	£149.95	£129.00	£299.95	£199.00	£449.95	£587.50	£881.25	
<b>No. of Companies</b>	100	1	100	1	100	1	1	
<b>Additional company</b>			£0		£0	£176.25	£176.25	
<b>Max No. of users (extra charges apply)</b>	1	1	5	2	5	2	2	
<b>Easy To Learn and Use</b>								
EasyStep Start-Up Interview	✓	✓	✓	✓	✓	✓	✓	
'Follow Me Help'	✓		✓		✓			
Simple Upgrade Path Utility	✓	✓	✓	✓	✓	✓	✓	
Real Language, Questions-Based Help	✓		✓		✓			
<b>Tools to Increase Efficiency</b>								
E-mail Forms	✓		✓	✓	✓	✓	✓	
Mail Merge functionality / Label Printing	✓	✓	✓	✓	✓	✓	✓	
Microsoft Word™, Excel™ and Outlook™ Integration	✓	✓	✓	✓	✓	✓	✓	
MS Office Excel™ Import			✓	✓	✓	✓	✓	
MS Office Excel™ Report Export	✓	Limited	✓	Limited	✓	Limited	Limited	
Cut / Copy / Paste Whole Address Fields	✓		✓		✓			
Print Shipping Labels			✓	✓	✓	✓	✓	
E-mail Statements and Reports			✓	✓	✓	✓	✓	
Multi-User Ready (up to 5 users)			✓	2 users	✓	2 users	2 users	
Share Report Templates					✓			
<b>Easily Manage Basic Accounting Tasks</b>								
Invoice Customers and Track Payments	✓	✓	✓	✓	✓	✓	✓	
VAT Tracking, Reconciliations	✓	✓	✓	✓	✓	✓	✓	
Generate Reports and Graphs	✓	✓	✓	✓	✓	✓	✓	
Easily Print Cheques, Pay Bills and Track Expenses	✓	✓	✓	✓	✓	✓	✓	
Customer Statements	✓	✓	✓	✓	✓	✓	✓	
Integrated Payroll*	✓	✓	✓	✓	✓	✓	✓	
Customer Discounts (early payment)		✓		✓		✓	✓	
Sales Order Processing			✓		✓			
Reversing Journals					✓		✓	
One Click Journal Entry					✓			
<b>More Customisable Options</b>								
Customisable Invoicing and Statements	✓		✓		✓	✓	✓	
Form Printing Options	✓		✓		✓	✓	✓	
Report Designer			✓	✓	✓	✓	✓	
Customisable Reports and Graphs	100+	>100	125+	inbuilt program	125+	inbuilt program	inbuilt program	
<b>Payroll*</b>								
No. of Companies	100	1	100	1	100	1	1	
No. of Employees	100	10	100	10	100	10	10	
Calculate Income Tax and National Insurance	✓	✓	✓	✓	✓	✓	✓	
Net to Gross Calculations		✓		✓		✓	✓	
Track Payroll Liabilities	✓	✓	✓	✓	✓	✓	✓	
Track Sick and Holiday Time	✓	✓	✓	✓	✓	✓	✓	
<b>Payroll*</b>								
Print P14/60 , P45 forms and P35, P11 reports	✓	✓	✓	✓	✓	✓	✓	
Calculation and Validation of SMP/SSP	✓	✓	✓	✓	✓	✓	✓	
Pensions	✓	✓	✓	✓	✓	✓	✓	
On-line Filing	✓	✓	✓	✓	✓	✓	✓	
Tax Credits	✓	✓	✓	✓	✓	✓	✓	
<b>Track Information with Greater Accuracy</b>								
Track Cash, Bank and Credit Card Accounts	✓	✓	✓	✓	✓	✓	✓	
Manage Accounts Receivable and Accounts Payable	✓	✓	✓	✓	✓	✓	✓	
Customer and Supplier Tracking	✓	✓	✓	✓	✓	✓	✓	
Audit Trail	✓	✓	✓	✓	✓	✓	✓	
Department / Classes for Analysis.	✓		✓	✓	✓	✓	✓	
Stock Control	✓		✓	✓	✓	✓	✓	
Create Purchase Orders			✓		✓			
Time Tracking			✓		✓			
Progress Invoicing, Multiple Estimates Per Job			✓		✓		✓	
Vehicle Mileage Tracker			✓		✓			
Loan Manager			✓		✓			
Fixed Asset Tracking			✓		✓		✓	
<b>Tools to Achieve Better Results</b>								
Create a Budget	Basic	Basic	✓	Basic	Advanced	Basic	Basic	
Create a Forecast					✓	✓	✓	
Create a Business Plan					✓			
Cash Flow Projector					✓	✓	✓	
Reconcile Accounts	✓	Banks	✓	Banks	✓	Banks	Banks	
Units of Measure - Buy, Sell and Stock in Different Units			✓		✓	✓	✓	
Multiple Price Levels			✓		✓	✓	✓	
Multi-Currency			✓		✓			
Expert Analysis - Compare Industry Statistics					✓			
<b>Tools to Meet Specialised / More Complex Needs</b>								
Advanced Reconciliation Reporting			✓		✓			
Assemble Inventory Items to Create Finished Goods			✓		✓		✓	
Remote Access (First 12 months of service included)					✓			
Generate Purchase Orders from Sales Orders and Estimates					✓			
Create Sales Orders from Estimates					✓		✓	
<b>Business Practices</b>								
Backup Options for Data Files	✓	✓	✓	✓	✓	✓	✓	
Condense / Archive Files	✓	✓	✓	✓	✓	✓	✓	
Make Verify / Rebuild accessible when Windows open	✓		✓		✓		✓	
Password Protected Closing Date			✓	✓	✓	✓	✓	
Accept Credit / Debit cards (Fees apply)	✓		✓		✓		✓	
BACS - Pay Suppliers On-line (Fees apply)		✓	✓	✓	✓	✓	✓	

\* Annual subscription to QuickBooks Payroll Service applies. Applicable to mainland UK only.